

De-mystifying the terminology

Kevin Beveridge

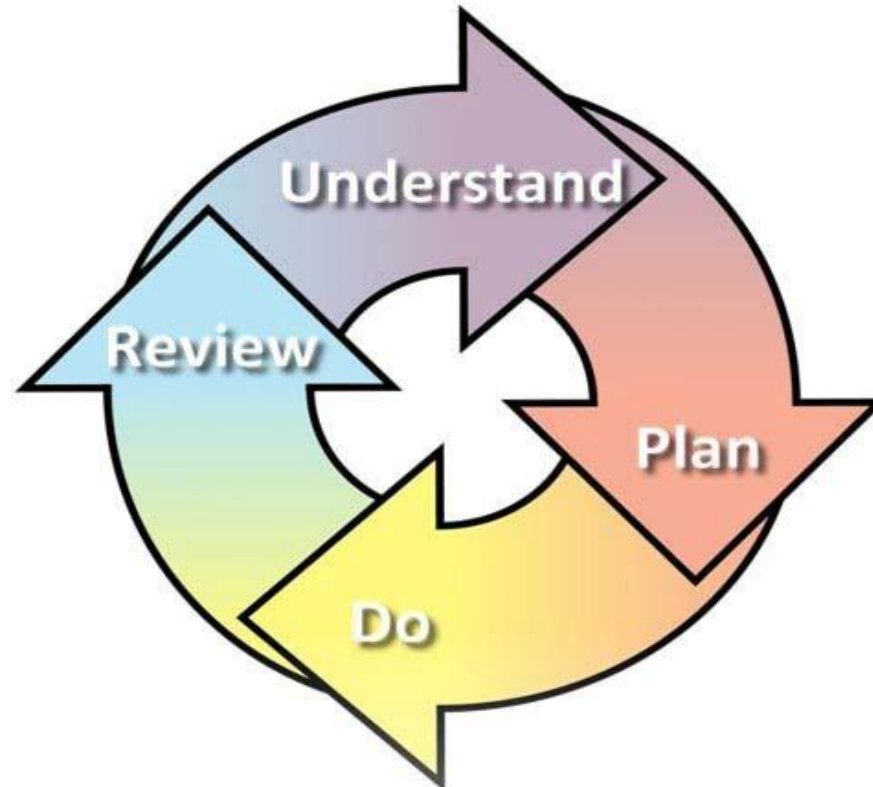
Commissioning Manager

East Renfrewshire CHCP

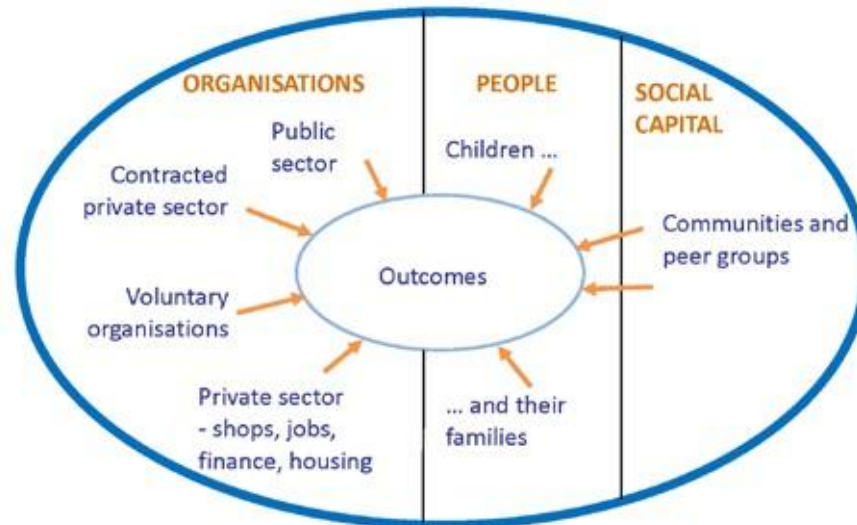
Common Commissioning Terms

- Commissioning is the local partnerships cyclical activity to assess the needs of its local population for care and support services that will be arranged by the authority, then designing, delivering, monitoring and evaluating those services to ensure appropriate outcomes.
- Procurement is the specific functions carried out by the local partnership to buy or acquire the services which the local authority has duties to arrange to meet people's needs who are funded by the state, to agreed quality standards so as to provide effective value for money to the public purse and deliver its commissioning strategy
- Contracting is the means by which that process is made legally binding. Contract management is the process that then ensures that the services continue to be delivered to the agreed quality standards. Commissioning encompasses procurement but includes the wider set of strategic activities.
- Co-production - Local partnerships should pursue the principle that market shaping and commissioning should be shared endeavours – working alongside providers and people with care and support needs, carers, family members and the public to find shared and agreed solutions.

Commissioning cycle



An example of co-production from children's commissioning



Source: 'Co-production in Children's Services', Clive Miller and Sue Stirling, OPM, 2004

Services do not produce outcomes - It is what people do for themselves along with their families, friends and neighbours, supported or otherwise by services, that co-produce outcomes

Market shaping

- Market shaping means the local partnership collaborating closely with other relevant partners, including people with care and support needs, carers and families, to facilitate the whole market in its area for care, support and related services.
- The core activities of market shaping are:
 - Stakeholder engagement
 - Analysing and making sense of supply & demand, linked to individual's aspirations and policy trends
 - Giving the market a steer in terms of current demand and future requirements to meet identified needs
 - Encouraging innovation, investment & continuous improvement

Self Directed Support

- Choice and Control
- The range of options – market shaping activities
- Atypical provision not necessarily about care services

Personalisation & SDS



Building a new relationship with children, young people and families (In Control Sept 2012)

Examples of co-production

- Mungo Foundation
- Transitions pilot and the Big Plan
- Public Social Partnership for people with a learning disability
- Better by Design & Home from Hospital
- SDS Care home pilot
- RCOP change plan activities